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Dave Dilworth works with our business partners to create and deliver solutions to our clients. He has experience with data management, real estate transactions, product development, and spent years working with customers to continually improve their real estate operations. Dave is a recognized expert on the impacts of the lease accounting standards ASC 842 and IFRS 16, having spoken extensively on the subject and consulted with dozens of Fortune 500 companies.

Dave rejoined Jackson Cross in 2020 after spending three years at IBM, where he worked with the sales and development teams to support clients' lease accounting compliance projects. He also led strategic offerings to support specific industry segments and created internal and external enablement materials to support them. In his earlier roles at Jackson Cross, Dave helped clients save tens of millions of dollars in real estate expenses and aligned real estate decision making with their overall business plan. He was responsible for business development and created models to help clients make more informed decisions for core assets.

Dave is a graduate of the University of Notre Dame, Mendoza College of Business, with a BBA in Marketing, and participated in The National University of Ireland, Galway, Study Abroad Program. He earned his law degree from the James E. Beasley School of Law of Temple University in Philadelphia, PA, and is a licensed attorney in the Commonwealth of Pennsylvania