

# Commercial real estate brokers

(Ranked by number of local commercial real estate brokers)

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2010 Rank	Name Address	Phone Fax Web	Local commercial RE brokers	Employees: local/ total	Offices: local/ total	Sample of services offered	Local executive
1.	<b>CB Richard Ellis Inc.</b> Two Liberty Place, 50 S. 16th St. Philadelphia, Pa. 19102	215-561-8900 215-557-6719 www.cbre.com/philadelphia	145	210 30,000	6 300	Brokerage, asset services, capital markets, corporate services, project management, office, industrial, multi-housing, retail, valuation and advisory	Robert W. Walters executive managing director
2.	<b>Colliers L&amp;A</b> 399 Market St. Philadelphia, Pa. 19106	215-925-4600 215-925-1040 www.colliers.com/philadelphia	46	78 15,000	6 480	Office, industrial and retail brokerage, property and asset management, corporate services, nonprofit advisory group, corporate services, capital markets	Douglas R. Sayer president/CEO
TIE	<b>Jones Lang LaSalle</b> 1515 Market St., Suite 1000 Philadelphia, Pa. 19102	215-988-5500 215-988-5501 www.am.joneslanglasalle.com	46	240 30,000	3 750	Leasing and management development, tenant representation, health care/life sciences, project and development services, retail, capital markets and corporate solutions	Michael P. McCurdy market director
4.	<b>Grubb &amp; Ellis Co.</b> 1735 Market St., Suite 4000 Philadelphia, Pa. 19103	215-561-8300 215-561-8311 www.grubb-ellis.com	44	105 6,000	4 130	Tenant advisory, landlord representation, consulting, capital markets, corporate services, project management, asset management, property management	J. Robert Clements EVP/managing director
5.	<b>Fameco Real Estate</b> 633 W. Germantown Pike Plymouth Meeting, Pa. 19462	610-834-8000 610-834-1793 www.famecoretail.com	42	80 84	1 2	Full service firm specializing in retail real estate shopping centers. Services include retailer representation, landlord representation, investment sales	Brandon Famous CEO/founder
6.	<b>Jackson Cross Partners/ONCOR International</b> 1010 W. 9th Ave. King of Prussia, Pa. 19406	610-265-7700 610-265-7370 www.jacksoncross.com	35	28 28	3 4	Landlord representation, tenant representation, corporate transaction management, property management, financial analysis, lease administration	Pete Davisson John P. Morrissey Louis J. Battagliese partners
TIE	<b>Metro Commercial Real Estate</b> 161 Washington St., Suite 375 Conshohocken, Pa. 19428	610-825-5222 610-825-5156 www.metrocommercial.com	35	55 55	2 2	Leasing, sale and expansion of retail properties. Specializing in retail tenant representation, shopping center leasing, property management and investment property sales.	Steven Gartner president
TIE	<b>Newmark Knight Frank Smith Mack</b> 2000 Market St. Philadelphia, Pa. 19103	610-265-0600 NA www.newmarkkffsm.com/	35	52 52	4 4	Tenant representation, leasing, user sales, investment sales and mortgage finance, property and project management, lease administration	Sidney V. Smith principal
9.	<b>Cushman &amp; Wakefield of Pennsylvania Inc.</b> 1717 Arch St., 30th Floor Philadelphia, Pa. 19103	215-963-4000 215-568-2604 www.cushwake.com	33	85 15,000	4 231	Transaction services, office brokerage, industrial brokerage, multi-family brokerage, retail services, capital markets/investment sales, hotel transactions	John P. Derham senior managing director/branch manager
10.	<b>Marcus &amp; Millichap Real Estate Investment Services Inc.</b> 1628 John F. Kennedy Blvd., Suite 1200 Philadelphia, Pa. 19103	215-531-7000 215-531-7010 www.marcusmillichap.com	30	10 WND	1 76	Commercial real estate investment sales	Spencer Yablon regional manager
TIE	<b>The Flynn Co.</b> 1621 Wood St. Philadelphia, Pa. 19103	215-561-6565 215-561-5025 www.flynnco.com	30	52 56	3 5	Commercial real estate brokerage, management, development, construction, investment sales and accounting	Kevin D. Flynn Sr. president
12.	<b>NAI Mertz</b> 21 Roland Ave. Mount Laurel, N.J. 08054	856-234-9600 856-234-4957 www.naimertz.com	25	29 34	3 4	Industrial, office, retail leasing and sales, investment sales, land sales/acquisition, corporate services	Barry P. Mertz president
13.	<b>Professional Realty Advisors</b> 2 St. Albans Ave., Suite 200 Newtown Square, Pa. 19073	610-359-8777 610-359-5494 professionalrealtyadvisors.com/	22	26 26	2 2	Commercial real estate investment sales, commercial real estate leasing, property management	Tom D. Tegler Jr. managing director
14.	<b>CresaPartners</b> 1 W. First Ave., Suite 201 Conshohocken, Pa. 19428	610-825-3939 610-825-2928 www.cresapartners.com	21	23 750	2 53	Tenant representation, strategic planning, transaction and project management, lease administration, capital markets, facilities consulting	John D. Behm managing principal
15.	<b>SSH Real Estate</b> 123 S. Broad St., Suite 850 Philadelphia, Pa. 19109	215-893-3000 215-893-1466 www.sshco.com	20	19 20	2 2	Commercial real estate sales, leasing and management	Peter C. Soens; Jeffrey R. Seligsohn president; principal
16.	<b>Tornetta Realty Corp.</b> 910 Germantown Pike Plymouth Meeting, Pa. 19462	610-279-4000 610-275-6787 www.tornetta.com	17	22 25	1 1	Commercial, industrial, office, property management, land development and consultant services	Charles J. Tornetta CEO
17.	<b>Beacon Commercial Real Estate</b> 201 King of Prussia Road, Suite 260 Radnor, Pa. 19087	610-828-0100 610-828-3873 www.beaconcre.com	13	20 20	1 1	Leasing and sales brokerage, project and construction management, property management	Gene McHale president
TIE	<b>Studley</b> 1650 Market St., Suite 1525 Philadelphia, Pa. 19103	215-563-4000 215-567-6370 www.studley.com	13	1 220	1 22	Strategic real estate consulting services to top-tier corporations, law firms, nonprofits, government agencies and institutions of higher education	H. Hetherington Smith Greg Soffian co-SVPs/co-branch managers
19.	<b>Equity Retail Brokers Inc.</b> 101 W. Elm St., Suite 370 Conshohocken, Pa. 19428	610-645-7700 610-645-5454 www.equityretailbrokers.com	12	12 12	1 1	Comprehensive retail real estate services through investment sales, leasing, tenant representation and property management	Edward G. Ginn president
TIE	<b>Mallin Panchelli Nadel Realty Inc.</b> 1601 Walnut St., Suite 900 Philadelphia, Pa. 19102	215-413-4900 215-413-0230 www.mpnrealty.com	12	13 13	1 1	Brokerage for investment sales, development opportunities, commercial properties, retail leasing and property management	Kenneth W. Mallin president/CEO
TIE	<b>Tactix Real Estate Advisors</b> 150 N. Radnor Chester Road, Suite C230 Radnor, Pa. 19087	610-688-1800 610-688-6804 www.tactix.com	12	15 15	1 1	Tenant representation	Glenn Blumenfeld, VP/general counsel
22.	<b>Binswanger</b> 2 Logan Square, 4th Floor Philadelphia, Pa. 19103	215-448-6000 215-448-6238 www.binswanger.com	10	55 108	2 25	Full service real estate provider	David R. Binswanger president/CEO
23.	<b>Prestige Group Inc.</b> 321 S. Valley Forge Road Devon, Pa. 19333	610-902-3900 610-902-0800 www.prestigegroup.com	9	11 11	1 1	Commercial real estate	Richard B. Natow president